

# my Costco

2015 Annual Catalogue



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WHOLESALE

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## Pulling pints and spinning plates

At 28, Seán Heather proudly opened the Irish Heather, a pub that brought the traditional fare and warm hospitality of his Limerick roots to the laid-back, west-coast city of Vancouver, BC. He soon drew crowds with favourites such as steak-and-ale pot pies and perfectly pulled pints of Guinness.

Sixteen years later, hard work, business savvy, and an uncompromising approach to quality has turned this little piece of Ireland into a uniquely Canadian success story. Seán and his wife Erin now own and manage seven thriving restaurants across the city. And with five young children, their family has grown as rapidly as their business.

Life may be busy, but Seán has learned how to put the most important things first. "There is a lot of plate spinning in an entrepreneur's life," he says. "But no

matter what, the two plates that you can never drop are your family and your business."

A member since 1998, Seán relies on Costco to help him keep life balanced. "Costco is one of the few places where we can do things for our family and our business at the same time."

Combining entrepreneurship and parenthood can be challenging, but Seán says there are benefits, too. The wisdom he has gained as a successful restaurateur is part of the legacy he can pass on to his children. "When you keep it real with your business dealings, people will respect you more for it. I tell my kids to know who you are and then always be that person."



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